



Earn up to 7 Hours MCLE Credit

Earn up to 7 Hours Real Estate Credit

AICP Earn up to 7 Hours AICP/CPDP Credit

Back in Albuquerque!

Conservation Easements

From Preparation to Purchasing

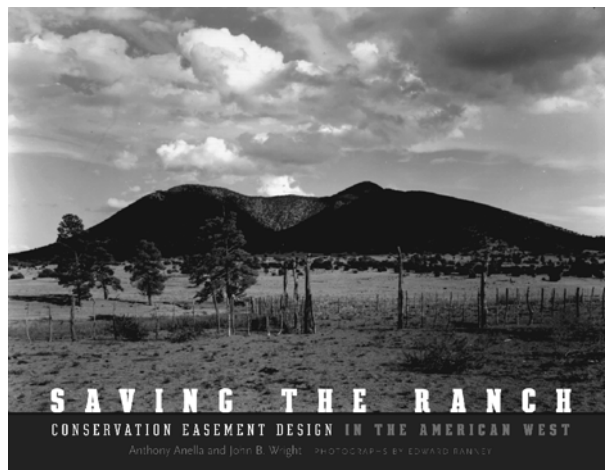
August 17, 2005 • Hyatt Regency Hotel • Albuquerque

Who Should Attend:

- Attorneys and Legal Staff
- Planners
- Architects
- Ranchers
- Government Officials
- Landowners
- Developers
- Real Estate Professionals
- Appraisers
- Environmentalists

...and anyone interested or affected by conservation easements!

Free to All Registrants!



As part of your tuition, you will receive a copy of *SAVING THE RANCH: Conservation Easement Design in the American West* by Anthony Anella and John B. Wright—a \$30 value!

SAVING THE RANCH is a concise and readable guide to conservation easements for ranchers, conservationists, and developers concerned with protecting the natural and scenic values of ranch lands in the western United States.



Visit our website at [cle.com](http://www.cle.com) for a complete listing of MCLE requirements in all states. You will also find a schedule of our upcoming seminars and conferences and a listing of available homestudy courses.

Register Online at www.cle.com or Call (800) 873-7130
Seminar Schedule and Speaker Biographies Inside



Morning 8:30 a.m. – 12:00 noon

Afternoon 1:30 p.m. – 5:15 p.m.

8:30 Registration and Continental Breakfast

9:00 **Welcome and Introduction**

Cheryl D. Goodloe, Program Chair
Executive Director

*Carrizo Valley Ranch and Southern Rockies
 Agricultural Land Trust, Capitan*

9:15 **Preparing Conservation Easements**

Learning the Basics

John B. Wright, PhD

New Mexico State University, Las Cruces

9:45 **The Montosa Ranch Project**

A Case Study

Anthony Anella, AIA

*Anthony Anella Architect/Conservation Design Partners
 Albuquerque*

10:15 Morning Break

10:30 **Tax Credits**

What You Need to Know to Save Some Dough

Matthew McQueen, Esq.

Santa Fe

11:15 **How to Sell Development Rights
 Through a Conservation Easement**

An Overview and Discussion of Key Internal
 Revenue Service Issues

Lawrence R. Kueter, Esq.

Isaacson Rosenbaum, Denver

12:00 Lunch Break

1:30 **Appraising Conservation Easements**

The Bottom Line

Keith L. Schrimsher, ARA, Owner and Broker

Schrimsher Ranch Real Estate, Roswell

2:15 **Factors Affecting Market Values
 of New Mexico Ranches**

Changing Users; Owners of Ranches;

Implications for Land Use and Public Land Policy

L. Allen Torell, PhD

New Mexico State University, Las Cruces

3:00 Afternoon Break

3:15 **Forest Conservation Easements**

Tax Incentives

Robert Sivinski, Staff Manager

New Mexico Forestry Division, Santa Fe

3:45 **The New Mexico Cultural Properties
 Preservation Easement Act: Another
 Preservation Tool to Preserve
 New Mexico's Significant Sites!**

Examples and Advantages of Cultural Properties

Preservation Easements

Anita P. Miller, Esq.

Albuquerque

4:30 **Conservation Easements from
 a Landowner's Perspective**

The Agony and the Ecstasy of the Process

Reese Woodling

Tucson

5:00 Q&A Panel

Members of the Faculty

5:15 Evaluations and Adjourn

Save
 These
 Dates!

Golf, Mountain & Resort
 Development
 August 11-12, Park City

Visual Arts and the Law
 August 11-12, Santa Fe

Relationship Agreements
 August 12, Denver

New Mexico Water Law
 SuperConference
 August 15-16, Santa Fe

Eminent Domain
 August 18-19, Denver

Arizona Water Law
 SuperConference
 August 18-19, Phoenix

Land Use Law
 September 29-30, Chicago

Negotiating Leases
 September 29-30, Los Angeles

Commercial Leases
 October 17-18, Atlanta

Program Chair

Cheryl D. Goodloe has been the Volunteer Executive Director of the Southern Rockies Agricultural Land Trust (SRALT) for the past five years. SRALT was formed as a "Ranch/Farm-oriented" Land Trust with the goals of keeping families on the land and large working landscapes protected. She recently recorded their personal Conservation Easement simultaneously with that of their neighboring ranches so that the entire valley of 8,500 contiguous acres is protected from development.

Anthony Anella is the principal of his firm, an award-winning practice of architecture and planning with a special interest and expertise in design that responds to the natural and cultural contexts. He is also a partner in Conservation Design Partners, an Albuquerque-based group that specializes in conservation easement design and development. He is co-author, with John B. Wright, of *SAVING THE RANCH: Conservation Easement Design in the American West*, Island Press, 2004.

Lawrence R. Kueter is a shareholder with his firm, which is widely known for its real estate expertise and conservation practice. His practice includes representing numerous landowners, local land trusts, governmental entities, and statewide and national conservation organizations in land conservation matters, including conservation easements, purchase and sales of conservation properties, and limited developments. He has been legal counsel to the Colorado Cattlemen's Agricultural Land Trust since its creation in 1995. He is also legal counsel to the Colorado Coalition of Land Trusts.

Matthew McQueen is a real estate and business attorney practicing in Santa Fe, New Mexico. He represents land trusts throughout New Mexico and formerly served as Director of Land Conservation for the Taos Land Trust.

Anita P. Miller is a leading land use practitioner who represents New Mexico municipalities and counties on land use, subdivision growth management and environmental matters. She is a member of the Regional Board of the Rocky Mountain Land Use Institute, and an Adjunct Professor of land use law at UNM School of Architecture and Planning and the School of Law. She is the author of *Grassroots Historic Preservation Law*, a recent publication of the New Mexico Historic Preservation Division.

Keith L. Schrimsher owns and operates his company, a full service brokerage, appraisal and consulting firm operating throughout New Mexico. He is an accredited member of the American Society of Farm Managers and Rural Appraisers and has the Accredited Rural Appraiser designation (ARA). As past Chairman of the New Mexico Real Estate Appraisal Board, he is fully aware of the appraisal industry standards and reporting requirements. He has brokered, appraised and consulted for over 20 years.

Robert Sivinski is presently employed as a botanist by the New Mexico Forestry Division, where he has worked for 15 years on various endangered plant projects and land conservation programs. He maintains an academic connection to UNM as a Curatorial Associate in the Herbarium at the Museum of Southwestern Biology. His participation in New Mexico land conservation programs includes the Forest Legacy Program, Land Conservation Incentives Act and Natural Lands Protection Act.

L. Allen Torell is a professor of agricultural economics at New Mexico State University and conducts research and educational programs on the economics of range livestock production and rangeland use. Major research areas include livestock cost and return studies, the economics of rangeland use and improvement, public land policy, and ranchland values. He has monitored and studied the market value of New Mexico ranches since the early 1980s.

Reese Woodling is currently leasing a ranch and raising grass-fed beef on that ranch. In 1999, after much deliberation, he sold a conservation easement to the Malpai Borderlands Group to protect the deed land on the ranch (6,500 acres) from future development. He was the first rancher, other than the grass-bank ranchers, to voluntarily put a conservation easement on a ranch located in the Malpai Borderlands Area.

John B. Wright has been teaching at New Mexico State University for 15 years. He received his doctorate from the University of California at Berkeley and has been involved in over 110 conservation easements throughout the West since 1976.

CLE International Program Attorney:
Laura Terlisner Mehew, laura@cle.com.



seminar **information**

Continuing Education Credit

MCLE: This course has been approved by the New Mexico Minimum Continuing Legal Education Board for 7 hours of credit.

Real Estate: This course qualifies for 7 hours of credit from the New Mexico Real Estate Commission.

Planners: This course qualifies for 7 hours of AICP/CPDP credit.

For accreditation in other jurisdictions or disciplines, please contact Brian Fineberg at (800) 873-7130 or brian@cle.com.

Registration

Advance registration is recommended, and you are encouraged to mail in your registration early. Or simply call in your registration or home study order to (800) 873-7130, fax the Registration/Order Form to (303) 321-6320, e-mail your registration to registrar@cle.com or register online at www.cle.com. Full payment is due at time of registration. Walk-in registrations will be subject to space availability. Please call **CLE INTERNATIONAL** at (303) 377-6600 if you require any special accommodations.

Seminar Location and Accommodations

The Seminar will be held at the Hyatt Regency Hotel, 330 Tijeras NW, Albuquerque, NM 87102. Make your hotel reservation early to ensure the best rate and selection.

For room reservations and special rates, please call Community World Travel at (888) 724-0500 or visit www.communityworldtravel.com.

Tuition

The tuition fee of \$395 per person includes attendance at all sessions, course materials, continental breakfast, coffee breaks and a copy of *SAVING THE RANCH*. **CLE INTERNATIONAL** offers special rates for 501(c)(3) organizations, full-time judges and law students.

Save When Two or More Register

Save \$90 or more with our multiple registrant discount! Tuition is only \$350 per person for two or more from the same firm.

Sponsorship Information

Sponsorship and exhibition opportunities are still available. For more information, please contact Sarah Neenan, Marketing Coordinator, at (800) 873-7130 or sarah@cle.com.

Course Materials

Each registrant will receive a set of materials prepared by the speakers especially for this Seminar, which will serve as a valuable future reference. The course materials alone are available for \$95 plus \$10 shipping and handling.

Home Study Package

If you cannot attend, **CLE INTERNATIONAL** also offers a complete audio transcript of the Seminar (including all course materials) for \$395 plus \$10 shipping and handling. This package is approved for self-study credit.

Cancellation

Full tuition refunds (less a \$50 administrative charge) will be given only if notice of cancellation is received by 5:00 p.m. MST on the Wednesday preceding the Seminar. Substitutions may be made at any time.

About CLE International

CLE INTERNATIONAL, a leading provider of continuing professional education, has been presenting high-quality professional education programs nationwide since 1983.

Register Today!

www.cle.com

FAX
(303) 321-6320
E-MAIL
registrar@cle.com

MAIL
CLE INTERNATIONAL
1620 Gaylord Street
Denver, CO 80206

PHONE
(800) 873-7130

Back in Albuquerque!

Conservation Easements

A Viable Land Use Tool

August 17, 2005 • Hyatt Regency Hotel • Albuquerque

Preparing Conservation Easements
Case Study: The Montosa Ranch Project • Tax Credits
How to Sell Development Rights
Appraisal Issues
Forest Conservation Easements
Factors Affecting Market Values of New Mexico Ranches
The New Mexico Cultural Properties Preservation Easement Act
A Landowner's Perspective



Back in Albuquerque!

Conservation Easements

From Preparation to Purchasing

August 17, 2005 • Hyatt Regency Hotel • Albuquerque

YES! Please register the following:

Name: _____
Name: _____
Name: _____
Firm: _____
Address: _____
City: _____
State: _____ Zip+4: _____
Phone: _____ Fax: _____
Email: _____

Check here if you do not want email notification of future programs.

I cannot attend. Please send me:

- Course Materials Only
- Audio Homestudy Course (Audio Transcript and Materials)
- Email Notification of Future Conferences

© 2005 CLE INTERNATIONAL ALBEAS05

Save when two or more register!

Check payable to CLE International \$ _____ or charge my:
 VISA MASTERCARD AMEX Expiration Date: _____
Card No: _____
Signature: _____



Code: NMBEM

This form is not for online registration. Please print out this form and fax to 303-321-6320. Or go to the Conference homepage and click the "Register Now!" button.