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New Seminar!

# Voice over Internet Protocol

The New Telecommunications Wave

November 12, 2004 • Four Seasons Hotel • Austin

## Included in Your Tuition!

6 Free Issues of  
*Broadband Business Forecast*

## Who Should Attend:

- Attorneys and Legal Staff
  - Public Utilities Representatives
  - Internet Professionals
  - Cable Professionals
  - Telecommunications Professionals
  - Government Representatives
  - Regulatory Representatives
  - Policymakers
- ...and anyone concerned with the future of VoIP!

Gartner, Inc., a technology research firm, predicts the number of U.S. VoIP subscribers will grow to 6 million by the end of 2005.

Regarding VoIP, Allen S. Hepner, Advisory Board Member of the New Millennium Council, said, "This 'disruptive technology' is coming to all Americans, it is not a question of 'if,' but 'when.' VoIP also disrupts existing law and regulations in the telecom arena. Legislators and regulators would be wise to reexamine existing policy sooner rather than later, so as to minimize regulatory uncertainties for business and consumers."

**Source: Pew Internet & American Life Project and New Millennium Research Project, June 2004**

## Featuring Speakers From:

**SBC • AT&T • Qwest • VocalData**

**Valor Telecom • Cox Communications**

**TEXALTEL**

**Federal Communications Commission**

**...and some of the nation's leading law firms!**

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Seminar Schedule and Speaker Biographies Inside



**Morning 8:15 a.m. – 12:00 p.m.**

**Afternoon 1:15 p.m. – 5:00 p.m.**

8:15 Registration

8:45 **Welcome and Introduction**

**Norton Cutler, Esq., Program Co-Chair**  
*Perkins Coie, Denver, CO*

**Bill Ojile, Esq., Program Co-Chair**  
**Senior Vice President, Chief Legal Officer  
and Secretary**  
*Valor Telecom, Irving, TX*

9:00 **Technical and Operational Overview**

Explaining Architectures and the Equipment  
Needed for Service and Call Path

**Charles C. Seefloth**  
**Vice President Network Policy**  
*Valor Telecom, Irving, TX*

**Charles D. Land, PE, Executive Director**  
*TEXALTEL, Austin, TX*

10:00 Morning Break

10:15 **Business Opportunities**

Services for the VoIP Platform

**Mark F. Whittier**  
**Vice President of Marketing**  
*VocalData, Richardson, TX*

11:00 **State and Federal  
Regulatory Treatment**

Current Law and Recent Regulatory Action

**Roy E. Hoffinger, Esq.**  
*Perkins Coie, Denver, CO*

**Kevin K. Zarling, Esq.**  
*AT&T, Austin, TX*

12:00 Lunch Break

1:15 **Proper Level of Regulatory  
Treatment: A Panel**

How Much Deregulation? Access Charges,  
Universal Service Fees, E911

**Robin A. Casey, Esq., Moderator**  
*Casey & Gentz, Austin, TX*

**Jonathan Askin, Esq., General Counsel**  
*pulver.com Enterprises, Melville, NY*

**R. Steven Davis, Esq.**  
**Senior Vice President Policy and Law  
and Deputy General Counsel**  
*Qwest, Denver, CO*

**Keith J. Epstein, Esq.**  
**Vice President and General Counsel**  
*SBC, San Antonio, TX*

**Carrington Phillip, Esq.**  
**Vice President Regulatory Affairs**  
*Cox Communications, Atlanta, GA*

**Robert S. Tanner, Esq.**  
**Senior Legal Counsel**  
*Federal Communications Commission, Washington, DC*

3:15 Afternoon Break

3:30 **Taxation**

State Issues Affecting VoIP

**Ray H. Langenberg, Esq.**  
*Scott, Douglass & McConnico, Austin, TX*

4:15 **CALEA Issues**

Why Wiretapping a VoIP Call Is Difficult and  
What Is the Proper Regulatory Solution?

**Samir Jain, Esq.**  
*Wilmer Cutler Pickering Hale & Dorr, Washington, DC*  
**Norton Cutler, Esq., Program Co-Chair**

5:00 Adjourn

## Upcoming

Endangered Species Act  
October 14-15, Austin  
October 21-22, Denver

Wine, Beer & Spirits Law  
October 14-15, Las Vegas

Eminent Domain  
October 21-22, Houston  
October 28-29, Dallas

Land Use Law  
December 2-3, Albuquerque

Telecommunications Law  
December 6-7, Denver

VoIP  
February 2, 2005, Durham  
February 4, 2005, Miami

### Program Co-Chairs

**Norton Cutler** has almost 30 years' experience in the practice of telecommunications and technology law. He regularly counsels clients on emerging telecommunications issues. He was an Associate General Counsel for the former US West and General Counsel for Bluestar Communications.

**Bill Ojile** joined Valor in 2000. He previously worked at US West/Qwest for almost 12 years in law and regulatory positions. Prior to joining US West, he clerked for the Nebraska Supreme Court and worked for the Popham, Haik law firm in Minneapolis.

**Jonathan Askin** is a seasoned policy veteran who has deep expertise on local, state, national and international communications and regulatory matters. Previously, he was President and General Counsel to ALTS, the leading national trade association representing facilities-based CLECs.

**Robin A. Casey** has 20 years' experience in telecommunications and cable law, and represents clients on business, regulatory and legislative issues related to competition in new markets. She is a Founder and Co-Chair of the Texas Chapter of the Federal Communications Bar Association.

**R. Steven Davis** heads Qwest's public policy organization, and is responsible for the development and advocacy of the company's policies in regulatory and legislative forums. He has more than 22 years of experience in telecommunications law.

**Keith J. Epstein** directs SBC's legal and regulatory strategies pertaining to broadband technologies, emerging network architectures and broadband development. He has been active in industry and legislative initiatives pertaining to local competition, encryption, information security, regulatory parity, and privacy.

**Roy E. Hoffinger** practices in the areas of telecommunications, regulatory and antitrust law. He was previously Vice President, Chief Regulatory Counsel with Qwest Communications, and General Attorney, Federal Regulation with AT&T Corp.

**Samir Jain** focuses on litigation and counseling in areas such as electronic surveillance, online content liability, privacy, the First Amendment, defamation, and network security. He also represents clients in rulemaking and enforcement proceedings before the FCC on issues arising under the 1996 Act.

**Charles D. Land** has consulted for numerous clients on a wide range of telecom issues and has appeared as an expert witness in regulatory proceedings and lawsuits. Recently he has worked extensively in intercompany compensation issues and various interconnection issues. Prior to TEXALTEL, he worked for the North Carolina Utilities Commission for 5 years and for the Texas Commission for 7 years.

**Ray H. Langenberg** focuses on state and local tax advice, tax-related administrative hearings, and litigation involving appeals of administrative decisions. He is board certified in Administrative Law by the Texas Board of Legal Specialization. He was formerly a briefing attorney for Chief Justice Jack Pope of the Texas Supreme Court.

**Carrington Phillip** is primarily responsible for Cox Communications' regulatory compliance. He previously served as Assistant General Counsel to the California Cable Television Association and as Assistant Attorney General for the State of Washington's Attorney General's Office.

**Charles C. Seefloth** joined Valor in July 2002 and has responsibility for all aspects of Network-Engineering. Previously, he was a member of the founding team of Advanced Telecom Group, a CLEC headquartered in California where he was the Vice President of Engineering and Field Operations for an 11 market build across the U.S.

**Robert S. Tanner** advises the Bureau Chief of the Wireline Competition Bureau of the FCC on competition, broadband deployment and advanced services matters. Previously, he served as an Attorney-Advisor in the Competition Policy Division of the Bureau.

**Mark F. Whittier** has held a wide range of management positions including strategic marketing, product marketing, corporate and marketing communication, documentation and training. Prior to VocalData, he served in several marketing leadership positions with Nortel Networks across its product and service lines.

**Kevin K. Zarling** has been with AT&T since October 1997. He focuses on interconnection issues in southwestern states. He formerly served as Assistant General Counsel and Assistant Director of Telecommunications, Office of General Counsel with the Public Utility Commission of Texas from 1994 to 1997.

## seminar information

### Continuing Education Credit (MCLE)

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**CLE INTERNATIONAL** is an approved sponsor in all jurisdictions with mandatory continuing legal education requirements. For accreditation in other jurisdictions or disciplines, please call **CLE INTERNATIONAL** at (303) 377-6600.

### Registration

Advance registration is recommended, and you are encouraged to mail in your registration early. Or simply call in your registration or homestudy order to (303) 377-6600, fax the registration form to (303) 321-6320, register online at [www.cle.com](http://www.cle.com) or e-mail your registration to [registrar@cle.com](mailto:registrar@cle.com). Full payment is due at time of registration. Walk-in registrations will be subject to space availability. Please call **CLE INTERNATIONAL** at (303) 377-6600 if you require any special accommodations.

### Seminar Location and Accommodations

The Seminar will be held at the Four Seasons Hotel, 98 San Jacinto Boulevard, Austin, Texas 78701. For room reservations and special rates, please call Community World Travel at (888) 724-0500, or visit [www.communityworldtravel.com](http://www.communityworldtravel.com).

### Tuition

The tuition fee of \$395 per person includes attendance at all sessions, course materials, continental breakfast and coffee breaks. **CLE INTERNATIONAL** offers special rates for 501(c)(3) organizations, full-time judges and law students.

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### Cancellation

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### Homestudy Package

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### Course Materials

Each registrant will receive a set of materials prepared by the speakers especially for this Seminar, which will serve as a valuable future reference. The course materials alone are available for \$95 plus \$10 shipping and handling.

### Broadband Business Forecast

All registrants will receive 6 free issues of the *Broadband Business Forecast*, a weekly publication from Access Intelligence. A 48-issue subscription to *Broadband Business Forecast* is available for \$997 through [www.telecomweb.com](http://www.telecomweb.com).

### Sponsorship Information

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**CALEA and Wiretapping**



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