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Real Estate Credit and
up to 7 Hours Appraiser
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Back in Denver!

Property Tax Appeals

A Seminar on Creating a Win-Win Solution for Both Government and Property Owner

March 11, 2005 • Adam's Mark Hotel • Denver

Who Should Attend:

- Attorneys
- Tax Professionals
- Appraisers
- Assessors
- Brokers
- Property Managers
- Consultants
- Landlords
- Tenants
- Property Owners

...anyone involved in property
tax issues in Colorado!

During the course of a property tax appeal, any reduction in property taxes requires a determination of the property's market value. Balancing realistic expectations of tax reduction with the costs of resolving the tax appeal can be difficult. At this Seminar, you'll learn how to—

- Analyze market values to realistically assess the likelihood of reduced property taxes
- Exceed your business and tax objectives
- Know when it's time to settle with the assessor
- Ensure you litigate your case successfully in this complex area of litigation



Visit our website at [cle.com](http://www.cle.com) for a complete listing of MCLE requirements in all states. You will also find a schedule of our upcoming conferences and a listing of available homestudy courses.

Register Online at www.cle.com or Call (303) 377-6600
Seminar Schedule and Speaker Biographies Inside



Morning 8:30 a.m. – 11:45 a.m.

Afternoon 1:00 p.m. – 5:00 p.m.

- 8:30 Registration
- 9:00 **Introduction and Welcome**
Preview of the Day
Kenneth S. Kramer, Esq., Program Chair
Berenbaum, Weinshienk & Eason, Denver
- 9:15 **An In-Depth Overview of the Property Tax Appeal Process**
The ABCs from Start to Finish
Neil B. Oberfeld, Esq.
Isaacson, Rosenbaum, Woods & Levy, Denver
- 10:15 Morning Break
- 10:30 **Overview Continued**
- 11:30 Q&A Panel
Members of the Faculty
- 11:45 Lunch Break

- 1:00 **The Assessor's Office and the Appraisal Process**
An Overview
Edward G. Bosier, County Assessor
Arapahoe County Assessor's Office, Littleton
- 2:00 **Property Tax Protests/Appeals**
Sharing, Cooperating and Creating a Win-Win Situation
Mary E. Huddleston, Property Tax Administrator
Colorado Division of Property Taxation, Denver
- 2:45 Afternoon Break
- 3:00 **Valuation Issues and Techniques for Assessment Appeals**
Appraisal Considerations for Both Attorney and Appraiser
Brad A. Weiman, MAI, Managing Director
Integra Realty Resources, Denver
- 3:45 **The Inside Track on Mechanics at the Appellate Level**
What the Board Expects; How to Present Yourself Well; How to Win the Board; In Which Forum Should You File?
George Rosenberg, Esq.
Assistant County Attorney
Arapahoe County Attorney's Office, Littleton
Kenneth S. Kramer, Esq., Program Chair
- 4:45 Q&A Panel
Members of the Faculty
- 5:00 Adjourn

Save
These
Dates!

Commercial Real Estate Leases
February 25, Denver
April 22, Miami

Fiction Writing for Lawyers
February 28, Dallas

Colorado Water Law
March 7-8, Denver

Construction Law
March 17-18, Denver

Time Mastery for
Lawyers
March 18, Miami

Wyoming Water Law
April 11-12, Cheyenne

Workers Compensation
for Paralegals
April 18, Denver

Recreation & Adventure
Program Law & Liability
April 28-29, Denver

Interstate Wine Sales
April 29, San Francisco

MBA for Lawyers
May 16, Denver

Business Entity
Agreements
June 13-14, Denver

Property Tax Appeals
Friday, March 11, 2005

meet your faculty

Program Chair

Kenneth S. Kramer has concentrated his legal career in the fields of property tax, real estate leasing, commercial lending, condemnation, landlord/tenant disputes and commercial litigation. He has written several articles dealing with property tax issues and has lectured for a variety of organizations on property tax issues. He is a member of the American Property Tax Counsel.

Edward G. Bosier began working for the Arapahoe County Assessor's office in 1987 as the department head in the vacant land and appeals division. In 1995, voters elected him to the Office of the Assessor and currently he is serving his third term as County Assessor. He has an extensive background in aviation as a Director of Operations, Special Projects Manager, Fuel Purchasing Manager and pilot.

Mary E. Huddleston has been Colorado's Property Tax Administrator since 1990. She was Deputy Property Tax Administrator from 1980 to 1990, and the Summit County Deputy Assessor from 1977 to 1980.

Neil B. Oberfeld is a member of his firm's Real Estate and Transactional Practice Group. He concentrates on real estate acquisition, development and finance transactions; retail, office and industrial lease transactions; secured and commercial loan transaction; broker transactions and compliance; corporate and business organization, acquisition and finance; and property tax assessment. In 1996, he was honored by the Anti-Defamation League at the national level with the Daniel Ginsberg Leadership Award.

George Rosenberg advises and represents the Board of County Commissioners and the County Assessor. Property valuation and taxation issues have been one of his primary areas of practice for the last 22 of his 36 years of practice. He has represented both the government and taxpayers before courts and administrative tribunals. He obtained the Colorado appellate decision establishing "mass appraisal" as an acceptable method under Colorado law. He has previously served as County Attorney for Eagle County, and as an Assistant County Attorney for Boulder County.

Brad A. Weiman heads the Denver office of New-York based Integra Realty Resources. More than 300 counselors at Integra provide tailored, professional services in over 100 areas of expertise, including valuation services, counseling, public finance, ad valorem tax consulting and due diligence. Integra has 53 offices nationwide.

CLE International Managing Program Attorney:
Heidi A. Ray, heidi@cle.com



seminar information

Continuing Education Credit

MCLE: This course has been accredited by the Colorado Board of Continuing Legal and Judicial Education for a maximum of 7 hours of credit.

DRE: This course meets the requirements for 7 hours of credit from the Colorado Division of Real Estate.

Appraisers: This course meets the requirements of the State of Colorado Board of Real Estate Appraisers for 7 classroom hours toward the general requirement. For accreditation in other jurisdictions or disciplines, please call **CLE INTERNATIONAL** at (303) 377-6600.

Registration

Advance registration is recommended, and you are encouraged to mail in your registration early. Or simply call in your registration or homestudy order to (800) 873-7130, fax the registration form to (303) 321-6320, e-mail your registration to registrar@cle.com or register online at www.cle.com. Full payment is due at time of registration. Walk-in registrations will be subject to space availability. Please call **CLE INTERNATIONAL** at (303) 377-6600 if your require any special accommodations.

Seminar Location and Accommodations

The Seminar will be held at the Adam's Mark Hotel, 1550 Court Place, Denver, CO 80202. For accommodations and special rates, please contact Community World Travel at (303) 316-4833 or visit www.communityworldtravel.com.

Tuition

The tuition fee of \$395 per person includes attendance at all sessions, course materials, continental breakfasts and coffee breaks. **CLE INTERNATIONAL** offers special rates for 501(c)(3) organizations, full-time judges and law students.

Save When Two or More Register

Save \$90 or more with our multiple registrant discount! Tuition is only \$350 per person for two or more from the same firm.

About CLE INTERNATIONAL

CLE INTERNATIONAL, a leading provider of continuing education, has been presenting high-quality professional education programs nationwide since 1983. **CLE INTERNATIONAL** is a recognized sponsor by the State of Colorado Supreme Court Board of Continuing Legal Education and in all states with mandatory CLE requirements.

Course Materials

Each registrant will receive a set of materials prepared by the speakers especially for this Seminar, which will serve as a valuable future reference. The course materials alone are available for \$95 plus \$10 shipping and handling.

Homestudy Package

CLE INTERNATIONAL also offers a complete audio transcript of the Seminar (including all course materials) for \$395 plus \$10 shipping and handling. This package qualifies for homestudy credit.

Cancellation Policy

Full tuition refunds (less a \$50 administrative charge) will be given only if notice of cancellation is received by 5:00 p.m. MST on the Friday preceding the Seminar. Substitutions may be made at any time.

Sponsorship Information

Sponsorship and exhibition opportunities are still available. For more information, please contact Sarah Neenan, Marketing Coordinator, at (303) 377-6600, or sarah@cle.com.

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Analyzing and Understanding the Process

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Valuation Techniques

The Assessor's View of the Appraisal Process

The Inside Track on Mechanics at the Appellate Level

...and more!



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YES! Please register the following:

Name: _____

Name: _____

Name: _____

Firm: _____

Address: _____

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