

The Best Faculty.  
The Best Experience.  
Since 1983.

# **WATER MARKETING**

## **The Essentials of Buying and Selling Water Rights**

December 8-9, 2011 • Grand Hyatt • Denver

**“In the West, when you touch water, you touch everything.”**

— Wayne N. Aspinall, US Congressman (1949-1973), Colorado

### **Location & Accommodations**



AAA Four-Diamond  
**Grand Hyatt**  
1750 Welton Street  
Denver, CO 8020

**For Hotel Reservations**  
Community World Travel  
(888) 724-0500  
[www.cletravelinfo.com](http://www.cletravelinfo.com)

Scan our QR Code on your  
Smartphone to go to CLE.com



### **Dear Colleague:**

Stay up-to-date on the issues surrounding the buying and selling of water rights in Colorado.

Come to CLE International's 3rd Annual Water Marketing Conference and experts will answer your questions on topics such as:

- **Water Rights Case Law**
- **Engineering Issues and Water Transfers**
- **Appraising Water Rights**
- **Purchase and Sale Agreements**
- **Water Rights Title Examinations**
- **Water Court Process**
- **Appealing a Decision**
- **Water Infrastructure Financing**
- **Water Brokers**
- **State Perspective on the Future of Water Marketing**
- **Case Studies — Agricultural to Municipal Transfers; San Luis Valley**
- **Market-Based Alternatives to Buy and Dry and to Improve Stream Flows**
- **Buying Water for Fish**

We'll see you in December!



**Amy W. Beatie, Esq., Program Co-Chair**  
Executive Director  
Colorado Water Trust, Denver



**Kevin J. Kinnear, Esq.**  
Program Co-Chair  
Porzak Browning & Bushong, Boulder

Schedule and Information inside

**REGISTER NOW!** [www.cle.com/watermarketing](http://www.cle.com/watermarketing) or (800) 873-7130

**Thursday, December 8**

- 8:30 Registration and Continental Breakfast
- 
- 9:00 **Welcome and Introduction**  
Overview of Day One  
**Amy W. Beatie, Esq., Program Co-Chair  
Executive Director**  
Colorado Water Trust, Denver  
**Kevin J. Kinnear, Esq., Program Co-Chair**  
Porzak Browning & Bushong, Boulder
- 
- 9:15 **Water Rights**  
Case Law Update  
**Kevin J. Kinnear, Esq., Program Co-Chair**
- 
- 10:00 Networking Break
- 
- 10:15 **Engineering Issues and Water Transfers**  
Analyzing Components  
**Michael A. Saylor, PE, Principal  
Water Resources Engineer**  
Bishop-Brogden Associates, Englewood
- 
- 11:00 **Appraising Water Rights**  
Factors Affecting Value  
**Patricia K. Flood, PE, Senior Principal Engineer**  
Wright Water Engineers, Denver
- 
- 11:45 **Purchase and Sale Agreements**  
Provisions Checklist, Sample Documentation  
**David C. Taussig, Esq.**  
White & Jankowski, Denver
- 
- 12:30 Lunch Break
- 
- 1:45 **Water Rights Title Examinations**  
What You Need to Know  
**Kevin J. Kinnear, Esq., Program Co-Chair**
- 
- 2:30 **Water Court Process**  
Adjudicating the Change of Water Rights for a Transfer  
**James R. "Jay" Montgomery, Esq.**  
Moses, Wittmyer, Harrison and Woodruff, Boulder
- 
- 3:15 Networking Break
- 
- 3:30 **Appealing a Decision**  
Requirements and Tips for Success  
**Star L. Waring, Esq.**  
Dietze and Davis, Boulder
- 
- 4:15 **Water Infrastructure Financing**  
Will the Future be Different?  
**David B. LaFrance, Executive Director**  
American Water Works Association, Denver
- 
- 5:00 Adjourn

**Friday, December 9**

- 8:00 Continental Breakfast
- 
- 8:30 **Welcome Back**  
Overview of Day Two  
**Amy W. Beatie, Esq., Program Co-Chair  
Executive Director**  
**Kevin J. Kinnear, Esq., Program Co-Chair**
- 
- 8:45 **Water Brokers**  
Definition and Roles  
**Walraven Ketellapper, Principal**  
Stillwater Resources, Boulder
- 
- 9:30 **Looking to the Future**  
From the State Perspective  
**Alexandra "Alex" Davis, Esq.  
Assistant Director for Water**  
Colorado Department of Natural Resources, Denver
- 
- 10:30 Networking Break
- 
- 10:45 **Case Studies**  
Agricultural to Municipal Transfers:  
Strategies for Partnerships and Cooperation  
**Emily Hunt, Water Resources Manager**  
City of Thornton  
San Luis Valley  
**David W. Robbins, Esq.**  
Hill and Robbins, Denver
- 
- 12:15 Lunch Break
- 
- 1:30 **Ethics**  
Vignettes on Professionalism and Ethics for  
Water Professionals  
**Karen A. Burns, Esq. and  
C. Richard Pennington, Esq., Members**  
Colorado Bar Association's Professionalism  
Coordinating Council, Denver
- 
- 2:30 Networking Break
- 
- 2:45 **Market-Based Alternatives to Buy and Dry**  
Water Leasing in the Lower Arkansas Valley: Super Ditch  
**Peter D. Nichols, Esq.**  
Trout, Raley, Montaño, Witwer & Freeman, Denver  
Umbrella Augmentation Plan  
**Julianne Woldridge, Esq.**  
MacDougall, Woldridge & Worley, Colorado Springs
- 
- 4:15 **Buying Water for Fish**  
Recent Developments to Improve Stream Flows Through  
Market-Based Projects  
**Amy W. Beatie, Esq., Program Co-Chair  
Executive Director**
- 
- 5:00 Evaluations and Adjourn

**Earn up to 15 Hours MCLE Credit Including One Hour of Ethics**  
**Earn up to 12 Hours Real Estate and Appraiser Credit**

**REGISTER NOW!** [www.cle.com/watermarketing](http://www.cle.com/watermarketing) or (800) 873-7130

# MEET YOUR DISTINGUISHED FACULTY

## PROGRAM CO-CHAIRS

**Amy W. Beatie** and her Trust work to accelerate the pace of streamflow protection and enhancement in ways that respond to Colorado's unique water allocation system and its challenges. The Trust's projects range from water rights acquisitions to structural solutions to education and outreach. Ms. Beatie's experience includes water and environmental litigation and clerking for Justice Gregory J. Hobbs of the Colorado Supreme Court.

**Kevin J. Kinnear** is a Colorado native, editor of the water law articles for *The Colorado Lawyer* and former Chair of the Water Law Section of the Colorado Bar Association. His practice includes developing water supply plans for Colorado ski areas and resorts, municipalities, special districts and private developments. He has also been involved in complex water transactions and water rights adjudications, including surface and groundwater right rights, changes of water rights, plans for augmentation and complex groundwater modeling.

## FACULTY

**Karen A. Burns, Esq., Member**  
Colorado Bar Association's Professionalism Coordinating Council, Denver

**Alexandra "Alex" Davis, Esq.**  
**Assistant Director for Water**  
Colorado Department of Natural Resources  
Denver

**Patricia K. Flood, PE**  
**Senior Principal Engineer**  
Wright Water Engineers, Denver

**Emily Hunt, Water Resources Manager**  
City of Thornton

**Walraven Ketellapper, Principal**  
Stillwater Resources, Boulder

**David B. LaFrance, Executive Director**  
American Water Works Association, Denver

**James R. "Jay" Montgomery, Esq.**  
Moses, Wittemyer, Harrison and Woodruff, Boulder

**Peter D. Nichols, Esq.**  
Trout, Raley, Montaño, Witwer & Freeman, Denver

**C. Richard Pennington, Esq., Member**  
Colorado Bar Association's Professionalism Coordinating Council, Denver

**David W. Robbins, Esq.**  
Hill and Robbins, Denver

**Michael A. Sayler, PE, Principal**  
**Water Resources Engineer**  
Bishop-Brogden Associates, Englewood

**David C. Taussig, Esq.**  
White & Jankowski, Denver

**Star L. Waring, Esq.**  
Dietze and Davis, Boulder

**Julianne Woldridge, Esq.**  
MacDougall, Woldridge & Worley  
Colorado Springs

**CLE INTERNATIONAL Program Attorney**  
Barbara Hollingsworth, [barbara@cle.com](mailto:barbara@cle.com)

## 4 EASY WAYS TO REGISTER

1 [www.cle.com/watermarketing](http://www.cle.com/watermarketing)

2 **FAX**  
(303) 321-6320

3 **PHONE**  
(800) 873-7130

4 **MAIL**  
CLE INTERNATIONAL  
1620 Gaylord Street  
Denver, CO 80206

**YES!** Please register the following:

Name: \_\_\_\_\_

Email: \_\_\_\_\_

Name: \_\_\_\_\_

Email: \_\_\_\_\_

Name: \_\_\_\_\_

Email: \_\_\_\_\_

Firm: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_ Zip+4: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

### Cancellation

Full tuition refunds (less a \$50 administrative charge) will be given only if notice of cancellation is received by 5:00 p.m. MST on the Friday prior to the Conference. Substitutions may be made at any time.

### Tuition

- \$695 per person
- \$595 each for two or more
- \$595 each for government, 501(c)(3) organizations, full-time judges, law students and paralegals
- \$495 each for two or more government, 501(c)(3) organizations, full-time judges, law students and paralegals

### Home Study

Audio transcript and course materials  
 \$695 plus \$10 shipping and handling

### Course Materials Only

\$150 plus \$10 shipping and handling

Course materials available in:  CD  Binder  
 Both(Extra cost: \$50/set)

### Payment

Check payable to CLE International \$ \_\_\_\_\_ or

charge my:

VISA  MASTERCARD  AMEX Expiration Date: \_\_\_\_\_

Card No. \_\_\_\_\_

Signature \_\_\_\_\_

©2011 CLE INTERNATIONAL DENWAT11

**REGISTER NOW!** [www.cle.com/watermarketing](http://www.cle.com/watermarketing) or (800) 873-7130



The Best Faculty.  
The Best Experience.  
Since 1983.

**3RD ANNUAL CONFERENCE, NOW BACK IN DENVER!**

# **WATER MARKETING**

## **The Essentials of Buying and Selling Water Rights**

December 8-9, 2011 • Grand Hyatt • Denver

---



**REGISTER NOW!** [www.cle.com/watermarketing](http://www.cle.com/watermarketing) or (800) 873-7130



The Best Faculty.  
The Best Experience.  
Since 1983.

**3RD ANNUAL CONFERENCE, NOW BACK IN DENVER!**

# **WATER MARKETING**

## **Moving Water to Meet Needs**

December 8-9, 2011 • Grand Hyatt • Denver

---

### **Featuring Speakers From:**

American Water Works Association  
Bishop-Brogden Associates  
City of Thornton  
Colorado Bar Association's Professionalism Coordinating Council  
Colorado Department of Natural Resources  
Colorado Water Trust  
Stillwater Resources  
Wright Water Engineers

*...and Colorado's leading water law firms!*



**REGISTER NOW!**

[www.cle.com/watermarketing](http://www.cle.com/watermarketing) or (800) 873-7130