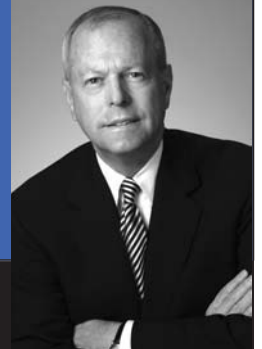




The best faculty. The best experience.

Commercial Leases with Michael Meyer



Honolulu • August 24
Halekulani Hotel

Philadelphia • September 17
Rittenhouse Hotel

"I have never met an attorney who is more knowledgeable, more persuasive, and able to present issues with more clarity."

–Sandra Mallory, Esq.
Greenberg Traurig,
San Francisco, CA

"Excellent content and excellent workbook. Probably the best I've ever seen and it is all current information."

–Craig Lewis, President/CEO,
Prudential California Realty,
Modesto, CA

"It was an incredible learning experience and I am looking forward to working with you on a deal soon."

–Mark Smith, Project Management
Practice Leader, CB Richard Ellis
Southern California

"Best lease education I've been in."

–Don Maddux, Prudential
CRES Commercial Real Estate
Kansas City, MO

Spend the day with Michael Meyer!

- Managing partner of the downtown Los Angeles and Century City offices of DLA Piper.
- The *Los Angeles Business Journal* recently named him one of the 25 most powerful lawyers in Los Angeles.
- The *Los Angeles Daily Journal* and the *San Francisco Daily Journal* both named him one of the 100 most influential lawyers in California.
- He was ranked second among the real estate lawyers in California in *Chambers USA-America's Leading Business Lawyers*, 2003-2004.
- He was recently named one of the Top 500 Lawyers in America, and five of the lawyers named were United States Supreme Court Judges.
- He is currently representing the State of California on its lease negotiations with the National Football League.

"When Mike Meyer speaks, owners, brokers and tenants listen, for no one knows better than Mike the custom and practice of commercial leasing. He is fair to all parties, detailed, and intelligent in his analysis."

–Barbara S. Harris
BOMA of Greater Los Angeles, CA

Schedule and Instructor Bios Inside 

Register Now! www.cle.com • 800-873-7130

Morning 8:00 a.m. – 12:00 p.m.	Afternoon 1:15 p.m. – 5:15 p.m.
<p>8:00 Registration and Continental Breakfast</p> <p>8:30 Requests for Proposal Short Form and Long Form; Letters of Intent and Term Sheets; Why, if You're a Tenant, This is the Best Time to Negotiate a Lease</p> <p>Lease and Negotiation Tips You Can't Live Without 'Em</p> <p>The 17 Most Important Lease Provisions Putting Them into Perspective and Why They're So Important</p> <p>10:15 Morning Break</p> <p>10:30 Assignments and Subleases Know the Difference; The Importance of the Underlying Lease; Balancing Rights; Recapture; The Use Clause</p> <p>11:15 Protecting the Lender Lender's Do's and Don'ts; Subordination, Non-Disturbance and Attornment Agreement; Estoppel Certificate; The Most Common Error in Non-Disturbance Agreements Both Landlords and Tenants Make</p> <p>11:30 Insurance: 13 Questions Answered Where Do Damage and Destruction Intersect? Where Do Damage and Destruction Merge with Casualty and Rent Continuation Insurance? What Happens to Insurance When Disaster Strikes: Rebuilding After Terrorism, Earthquakes, Hurricanes and Tornadoes</p> <p>12:00 Lunch Break</p>	<p>1:15 Options and Fair Market Rental: 3 Case Studies Options to Expand and Option to Renew; The Importance of Properly Defining Fair Market Rental and Establishing the Correct Procedures to Determine Fair Market Rental</p> <p>2:00 Protecting the Tenant Contraction Rights; Early Termination Rights; Exclusive; Signage; Affiliates</p> <p>2:25 Protecting the Little Guy: The Top 10 List Representing the Small Tenant in Small Lease Transactions</p> <p>3:00 Afternoon Break</p> <p>3:15 Enforcing the Lease Default; Termination; Evictions; Damages</p> <p>3:45 Operating Expenses Inclusions and Exclusions; Gross-Up; Net vs. Gross; Use of Modified Gross Leases; Audit Rights</p> <p>4:45 The Industrial Lease 5 Primary Differences Between the Industrial Lease and the General Office Lease</p> <p>5:00 Ethical Considerations 11 Reminders for Business and Life</p> <p>5:15 Evaluations and Adjourn</p>

Attorneys: Take away practical advice on advanced topics that you can put to use in your practice immediately.

Landlords and Tenants: It doesn't matter what side of the transaction you're on, Michael gives balanced advice on how to draft a lease that is fair to both of you.

Real Estate Brokers: You're much more than a space finder. You help your clients in all aspects of the transaction on the long path from getting to know your clients' business to the signed lease. Michael will show you the ways to find space that is best suited for your clients' business and the secrets the pros use in negotiation process.

Lenders: Ask Michael questions about protecting yourself, about such topics as subordination, non-disturbance and attornment agreements.

Everyone: Talk personally with one of the most dynamic speakers you'll ever hear, and leave with comprehensive course materials prepared by Michael, also on CD, including many ready-to-use forms.

“It is very clear that Mr. Meyer knows his subject! I learned a lot and now have much to think about. He knows how to put it in common sense terms.”

– Jim Wotkyns, The Wells Group
Phoenix, AZ

Save These Dates!

Visual Arts & the Law
August 9-10, Santa Fe

Climate Change Law
August 23-24, San Francisco

Winemaking for Lawyers
September 10, Miami

Negotiating Leases
October 1-2, Boston

New Media Law
October 1-2, San Francisco

Negotiating Leases
October 18-19, Los Angeles



Nationally Known Real Estate Expert Michael E. Meyer regularly represents many of the country's leading financial institutions, accounting firms and law firms in connection with major lease transactions. Michael is considered one of the country's leading authorities on the establishment of fair market rental rates pursuant to arbitrations, the assignment and subleasing provision and the interrelationships between the tenant improvement agreement and the rent commencement date. He regularly performs pro bono work for various civic and charitable organizations and is actively involved in charitable and community work.



Rittenhouse Hotel
210 West Rittenhouse Square
Philadelphia, PA 19103



Halekulani Hotel
2199 Kalia Road
Honolulu, HI 96815

For Hotel Reservations: Community World Travel, (888) 724-0500, www.communityworldtravel.com

Register Now!

www.cle.com

FAX
(303) 321-6320

PHONE
(800) 873-7130

MAIL
CLE INTERNATIONAL
1620 Gaylord Street
Denver, CO 80206

YES! Please register the following:

Honolulu Philadelphia

Name: _____

Email: _____

Name: _____

Email: _____

Name: _____

Email: _____

Firm: _____

Address: _____

City: _____

State: _____ Zip+4: _____

Phone: _____ Fax: _____

Cancellation

Full tuition refunds (less a \$50 administrative charge) will be given only if notice of cancellation is received by 5:00 p.m. MST seven days prior to the Conference. Substitutions may be made at any time.

Tuition

- \$495 per person
- \$445 each for two or more
- \$445 each for government, 501(c)(3) organizations, full-time judges, law students and paralegals
- \$395 each for two or more government, 501(c)(3) organizations, full-time judges, law students and paralegals

Home Study

- Audio transcript and course materials*
- \$495 plus \$10 shipping and handling

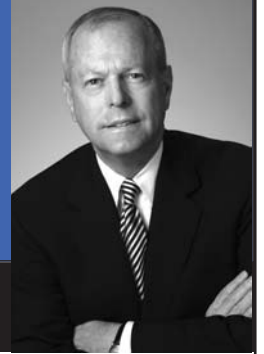
Course Materials Only

- \$95 plus \$10 shipping and handling

Payment

- Check payable to CLE International \$ _____ or charge my:
- VISA MASTERCARD AMEX Expiration Date: _____
- Card No. _____
- Signature _____

Commercial Leases with Michael Meyer



Honolulu • August 24
Halekulani Hotel

Philadelphia • September 17
Rittenhouse Hotel

Earn up to 7 Hours MCLE Credit

Earn up to 7 Hours Real Estate Credit

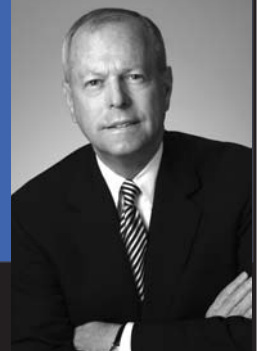
Earn up to 7 Hours AIA/CES Credit



1620 Gaylord Street
Denver, CO 80206

Register Now! www.cle.com • 800-873-7130

Commercial Leases with Michael Meyer



Honolulu • August 24
Halekulani Hotel

Philadelphia • September 17
Rittenhouse Hotel

**"Arguably the country's
leading real estate
lawyer."**

-Los Angeles Daily Journal



The best faculty. The best experience.

- **In 2000, CLE International held its first-ever Seminar on Commercial Leases with Michael Meyer.**
- **Since then, over 4,200 people in 16 cities have benefited nationwide from Michael's unsurpassed credentials and his engaging, friendly presentation style.**
- **Past attendees have described Michael as "timely," "responsive" and "fabulous."**

If you're looking for the best Seminar in the country on Commercial Leases, look no further—you've found it.

Register Now! www.cle.com • 800-873-7130